



MICHELLE SALES Speaker

“
Leadership is my passion
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I believe that great leadership can make the biggest difference in the lives of your people and the performance of your organisation.

CONNECTED LEADERSHIP

Without connection, what is there in leadership?

Connected leaders create the conditions where everyone can bring the best version of themselves to work and develop a much deeper sense of themselves and their teams.

High quality connections, authentic leadership and meaning and purpose from leaders drive new levels of discretionary effort, creativity, confidence, engagement and performance.

LEADERSHIP IMPACT

Today, a new opportunity is emerging, one where we recognise that everyone has the ability to exercise leadership. An approach where organisations thrive through the power and impact of their people.

We call this Leadership IMPACT, and it enables your teams to have clear intent, in alignment with your organisations' purpose and strategy. It allows teams to leverage each other's strengths, deepen trust, and develop accountability, ultimately lifting performance and delivering outstanding outcomes.

CONFIDENCE

We all have moments when we are unsure of ourselves and feel our confidence is waning. Even in the most senior of roles we can question ourselves: Is this the right strategy? Is my leadership having the right impact? Do I have the courage to...

What we know is that very few people succeed in life and in work without a degree of confidence. Competence alone is no longer enough. Confidence is a critical leadership skill.

What got you here won't get you there, so the sooner you can lift your confidence the sooner you can take that courageous step, have the impact you need in your leadership and ultimately reach your leadership potential.

ADAPTIVE LEADERSHIP

To thrive in constantly changing conditions, people and their organisations need to learn how to diagnose a situation and adapt accordingly.

Learn how to lead with courage, skill and to challenge the status quo. Who's really teaching leaders how to lead in this constantly challenged environment?

We should be talking about Adaptive Leadership as much as we are talking about disruption.

WOMEN IN LEADERSHIP

Something magic happens when women support other women! Times have improved enormously, but we still have a long way to go.

Do you want to find your point of difference and leverage your role as a woman in leadership?

This isn't about fixing women. It's about celebrating what's real and wonderful about women in leadership. And at the same time building the level of authenticity, confidence and impact needed to maximise leadership potential.

'For those who value real connection, engagement and a desire to walk away energised to exercise leadership in a more meaningful way.'

'Michelle's own leadership and executive experience allows her to weave real stories into her speaking and ensure she is relatable, credible and inspiring to a broad range of audiences.'

'What an awesome session! We were so fortunate to have Michelle join us to speak on Confidence as we introduced our WomenatME affinity group. Michelle was brilliant and taught us about how we can: Show up as the best version of ourselves; Stand up for ourselves and our point of view; Speak up and have our voices heard; and Step up and show leadership.'

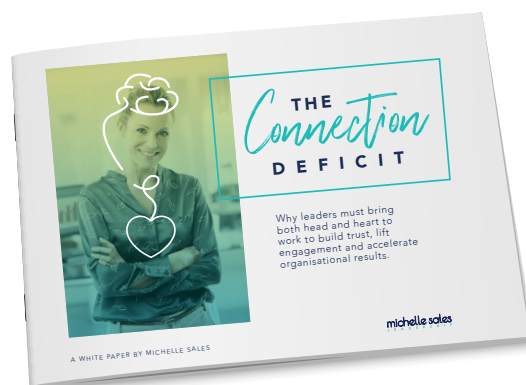
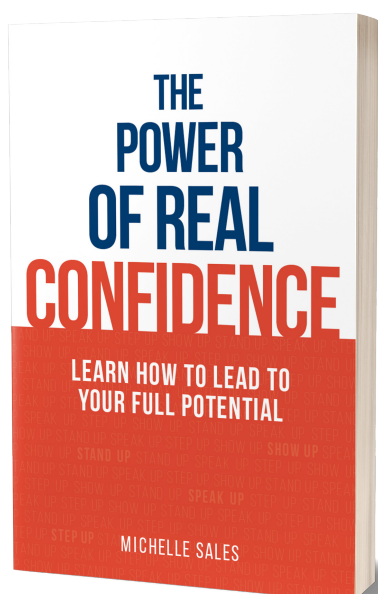
*We learnt so many tips and tricks of how to build confidence - now to put them all into action!
Thanks Michelle! '*

About Michelle

Michelle has the ability to facilitate outcomes well beyond what leaders and executive teams ever imagined was possible.

With a passion for leadership, Michelle brings authenticity and warmth as much as a hard-hitting capacity to hold people to account.

She has helped thousands of leaders and their teams learn to show up as the best version of themselves, to build confidence and maximise their leadership performance and impact.



Get in touch



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